

Reply to Pre-proposal queries

Sub: Authority's Engineer for Widening and upgradation to 2-lane with paved shoulder configuration and geometric improvements of NH-54 in the State of Mizoram on Engineering, Procurement and Construction (EPC) mode, with Japan International Cooperation Agency (JICA) loan assistance, for three consultancy packages as per following stretches:

- (i) from km 8.000 to km 125.000 (comprising 2 Civil contract packages);
- (ii) from km 125.000 to km 250.000 (comprising 3 Civil contract packages); and
- (iii) from km 250.000 to km 380.000 (comprising 3 Civil contract packages).

Sr. No.	Reference section/clause no./ Annexure/items	Reference	Query	Reply
1	Page 3 of 18, Clause-4	Hard Copy Submission	We understand only 1 (one) hard copy shall be submitted	Yes: please indicate YES/NO in table mentioned in the Annex-III Para 1 of EOI.
2	Page-5 of 18, Clause 8	The Authority shall evaluate the EOI proposals based on relevant experience of the project monitoring, construction supervision, contract management etc. in accordance with the predetermined criteria as in LOI and there upon shortlist 05 (five) qualified firms	The Govt. of India strongly pushing development projects in Northeast states and is expecting industry to come forward and show interest in the completion of these development projects. Thus, in order to enhance the opportunity of participation by maximum number of bidders from India and abroad, it is suggested to increase the shortlisting of firms from 5 to 7 to support more participation in NE projects	As per EOI
3	Page 5 of 18, Clause -8	The Authority shall evaluate the EOI proposals based on relevant experience of the project monitoring, construction supervision, contract management etc. in accordance with the predetermined criteria as in LOI and there upon shortlist 05 (five) qualified firms. The Shortlisting shall be done based on the marks obtained by the firm after evaluation of firm's experience, credential etc. The points assigned for evaluation criteria have been given in Annexure-V	Authority will shortlist 05 qualified firms for each package. If more than one consultant score same technical marks and rank in top 5, will all such consultants be in top 5 rank ?	Yes
4	Page 5 of 18 EOI	Online Submission	In para 3, No.4, it is instructed that the bidder has to upload the documents in CPP portal. On the other hand, in para 5 no. 11, it is instructed to upload in INFRACON. Which system bidder should use for online submission. Please clarify	Firms are requested to upload the proposal on CPP Portal and submit a hard copy of the same as mentioned in EOI.

3/21/2017
25.10.2017

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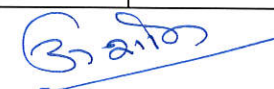
Sr. No.	Reference section/clause no./ Annexure/items	Reference	Query	Reply
5	Page 5 of 18 EOI	Uploading the documents	We understand International company can upload and submit the Eoi documents using their Indian subsidiary company's CPP Portal ID if the international company issue Power of Attorney to the Indian company's representatives. Please confirm.	Yes
6	Page 5 of 18, Clause 11	It is therefore, requested that the Consultancy Firms/Key Personnel may get registered on INFRACON Portal and upload their credentials/ experience on INFRACON. The firm in the EOI proposal shall be required to submit the name and INFRACON ID number of the Key Personnel mentioned at S.N. 8 of Annexure-III.	The proposal is related to short listing of firm. Some of the required key personnel is likely to be outsourced in subsequent stage. We request that evaluation of key personnel for qualification and experience shall only be done at the bidding stage, as there is no binding that these in-house key personnel shall actually be deployed in the second stage. We understand that the information desired in Annexure III, S.No.-8, is not relevant for short listing of consultant	As per EOI

G. Antor

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Sr. No.	Reference section/clause no./ Annexure/items	Reference	Query	Reply
7	Page 5 of 18, Clause-11	<p>Wherein mentioned that "It is therefore, requested that the Consultancy Firms/ Key Personnel may get registered on INFRACON Portal and upload their credentials/ experience on INFRACON. The firm in the EOI proposal shall be required to submit the name and INFRACON ID number of the Key Personnel mentioned at S.N. 8 of Annexure-III".</p> <p>Also refer Page 17 of 18, Second stage evaluation (to be carried out separately for each consultancy package for which EOI Proposal is submitted and meets the minimum eligibility criteria as per first stage evaluation Second stage evaluation (to be carried out separately for each consultancy package for which EOI Proposal is submitted and meets the minimum eligibility criteria as per first stage evaluation, "Number of Key personnel.....10 marks".</p>	We request that evaluation of key personnel for qualification and experience shall only be done at the bidding stage, as there is no binding that these in-house key personnel shall actually be deployed in the second stage. Some of the required key personnel are likely to be outsourced in the subsequent stage. We understand that the information desired in Annexure-III Sl. No.. 8, is not relevant for shortlisting of consultant.	As per EOI
8	As per Page No. 5 of 18 EOI Point No. 12	The proposal is to be uploaded online as above and delivered in hard copy at the address given latest by 1700 Hrs on 10.10.2017	We request the extension of EOI submission date.	As per Amendment No.-2
9	Annexure-I Provision 4, Page 6 of 18	In case of joint Venture, the maximum number of joint Venture partners is limited to 2 (i.e. one lead + 1 JV partners)	<p>This project is the unique project requesting multiple disciplines; such as JICA ODA experience, international and national engineering practice and local social environmental awareness. The number of JV partners needs more than two to deliver high standard consultancy service.</p> <p>Requested modification: In case of joint venture, the maximum no. of joint venture partners is limited to 3 (i.e. one lead + 2 JV partners)</p>	As per EOI



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Sr. No.	Reference section/clause no./ Annexure/items	Reference	Query	Reply
10	Page 6 of 18, Annexure-I, item 4	The maximum number of Joint venture partners- 1 one lead + one JV partner	We request partner to allow JV of the Lead member with two partner- One lead + 2 JV partners, this would facilitate gaining of experience credential on various parameters of bid and also facilitate deployment of manpower during construction stage	As per EOI
11	Page 6 of 18, Annexure-I, item 5	A Engineering firm may apply for one or more consultancy package(s) either as a sole applicant or as a member of joint venture for different consultancy packages. Formulation of more than one JV with different partners for the same consultancy package is NOT allowed and all such Expression of Interest involving the firm shall be treated as non-responsive."	Whether any consultancy firm as a sole or as member of joint venture can be short listed in more than one package? Pl. clarify	Yes
12	Page-6 of 18, Annexure-1,item-5	Consulting Engineering firm may apply for one or more consultancy package (s) either as a sole applicant or as a member of joint venture for diferent consultancy packages. Formulation of more than One JV with different partners for the same consultancy package is NOT allowed and all such Expression of Interest involving the firm shall be treated as non- responsive	Are we clear in our understanding that a single bidder (sole or JV) applying in all three EOI can be awarded all 3 project at RFP stage? Or is there any restriction in award of max number of projects to a particular bidder?	Yes; based on the eligibility, a firm may be short listed for RFP stage in all 3 consultancy packages. There is no restriction in award of max number of projects to a particular bidder; however, for each consultancy project, a separate team of Key Personnel shall be required to be proposed at RFP stage.



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Sr. No.	Reference section/clause no./ Annexure/items	Reference	Query	Reply
13	Page 6 of 18, Annexure-I, Item 5	"A Consulting Engineering firm may apply for one or more consultancy package(s) either as a sole applicant or as a member of Joint venture for different consultancy packages. Formulation of more than one JV with different partners for the same consultancy package is NOT allowed and all such Expression of Interest involving the firm shall be treated as non-responsive."	We understand that a consultancy firm as a sole or as member of joint venture can be shortlisted in more than one package. Please clarify.	Yes
14	Annexure-I Provision 6	In case, if any firm, which is a 100% owned subsidiary company in India of a foreign company, claims the experience of the parent foreign company, an undertaking from the parent company is to be submitted with the proposal confirming thereby about perpetual and unconditional excess to expertise, personnel and facilities of the parent company to the firm, sharing of risks and profits of the firm by the Parent Company and that the parent company has majority representation in the management of the firm to control activities of the firm.	Section 1.04 of JICA Procurement Guideline says; "(b) be a firm or an individual selected based on its own capability", The condition on parent firm's credential in provision 6 in Annexure-I, is substantial deviation for the guideline above. What's more, a company having many parent companies would easily meet the criteria, even without having physical experience of the Indian subsidiary. Requested modification: In case the foreign parent company is a member of JV, subsidiary company in India can claim the experience of the foreign company.	Please see Amendment No-2
15	Page 7 of 18, Annexure -II,	Guidelines for Preparation of Expression of Interest, Item 9, "Under this item, indicate the financial figures from consultancy business for last three (3) financial years. Gross fees received as Sole Consultant or in Joint Venture with other consulting firms separately for design consultancy and supervision consultancy	We request client to accept consolidated consultancy turnover as the segregated details of projects completed by the consultant have been provided as per formats of EOI.	It is clarified that Gross fee received from consultancy business (aggregate of design consultancy and supervision consultancy) is to be indicated. In case of JV, gross fee received is to be indicated separately each JV Partner.



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Sr. No.	Reference section/clause no./ Annexure/items	Reference	Query	Reply
16	Page No. 7 of 18, Annexure –II, Item 9	wherein mentioned that "Under this item, indicate the financial figures from consultancy business for last three (3) financial years. Gross fees received as Sole Consultant or in Joint Venture with other consulting firms separately for design consultancy and supervision consultancy."	We request client to accept consolidated consultancy turnover as the segregated details of projects completed by the consultant have been provided as per formats of EOI.	In case of JV applicants, details are to be provided separately for each JV partner.
17	Page 8 of 18	Table stating-Number of Personnel employed with firm for last 1 year	We understand the column stating experience level in terms years refer to experience of the person in the similar position. Please confirm	Experience level in terms years refer to experience of the person in the positions mentioned in the table.
18	Page-8 of 18	Number of Key personnel (employed with firm for atleast 1 year)- For sole applicant or both the JV partners combined together. 3.1 Number of Key personnel having experience b/w 5 to 10 years 3.2 Number of Key personnel having experience more than 10 years 3.3 Number of Key personnel having minimum 1 year experiencein WB/ADB/JICA projects	Please clarify, whether consultant need to provide minimum number of personnel at each key position i.e Team Leader, Bridge Engineer etc. or meeting only total no. of key personnel irrespective of key position will suffice the requirement	At EOI stage firm needs to submit the name and INFRACON ID of the key personnel having requisite experience and employed with the firm for at least one year from the due date of submission of EOI proposal.

3.2.10

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19	Annex-IV	Eligibility Criteria	<p>The condition of shortlisted consultant in Note 1, Section 3.04 of JICA Procurement Guideline say the followings;</p> <p>The consultants have satisfactory overseas experience of the consulting services concerned (e.g. detailed design, supervision) in the sector in question (in a narrow sense, e.g. ports other than fishing ports, irrigation). However, if the consultant is from a developing country and is to provide the consulting services in that country, it need not have any overseas experience in the area of the consulting services concerned.</p> <p>(02) Consultants must have experience in times of Project Length*** or more of similar category for which RFP is invited.</p> <p>Project</p> <p>1(a) Project Supervision/IC, The firm should have minimum experience of Project Supervision/ Independent a developing country.</p> <p>Requested modification: (Please change the structure of the eligibility criteria as per JICA procurement Guideline)</p>	As per EOI
20	Annex-IV A) 1 (a)	Experience of the firm in the last 10 years, Project Supervision/IC (NH/SH/Equivalent)	<p>Role of this consultancy service is totally different from IC, who doesn't have responsibility to initiate any action not but review the conducted activities. IC experience as project supervision should be removed.</p> <p>Requested modification: Experience of the firm in the last 10 years, Project Supervision (NH/SH/Equivalent)</p>	As per EOI

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Sr. No.	Reference section/clause no./ Annexure/items	Reference	Query	Reply
21	Annex-IV,A), Page -11 of 18	1(a) Preparation of DPR, The firm should have minimum experience of preparation of Detailed Project Report/ Feasibility Study cum Preliminary Design Report of 2**-laning of aggregate length equal to 2	The number requested in this criterion is very stringent. CVC guideline allows 3 projects experience of 40% of the project. Requested modification: The number of 2 times for DPR preparation and 3 times for Project supervision shall change to 1.2 times.	As per EOI
22	Annex-IV,B), Page -11 of 18	Eligibility Criteria for partner in case of JV	Under JV/consortium, each JV/consortium member is jointly and separately responsible. There is usually no condition for lead firm under JICA selection. Please remove this condition. Requested modification: Each partners must have atleast 20% share to deliver physical contribution to the projet.	As per EOI
23	Page 8 of 18, Annexure III, Sr. No.-8 and Page 17 of 18 Annexure VI,	Providing INFRACON ID No. The Consultant needs to provide INFRACON ID No. of Personnel Employed with the Firm for at least one year from the due date of submission of EOI of proposal: - Experience >10 years - Experience between 5 to 10 years	The Consultant would like to confirm, if the Expert is having Experience more than 10 years shall be considered for evaluation in all the categories, i.e., Experience >10 years and Experience between 5 to 10 years. The same will also be considered under "Second Stage Evaluation, i.e., 3.1 and 3.2 on Page 17". This may please be confirmed.	Experience of key personnel shall be considered for particular span. A key person having more than 10 years experience may be considered only in >10 years experience category.

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24	Page 8 of 18 , Annexure III, Sr. No.-8	Senior Slope/ Safety Engineer	The Consultants understand that the Experts having experience in the capacity of Pavement Specialist / Geotechnical / Geologist can be proposed for this position. This may please be confirmed.	Please see Amendment No-2
25	Page 8 & 9 of 18, Annexure III, Par-8,	Support Document against Number of Personnel	It is mentioned in foornote of Point 8 (of page 8) which is continuing at Page 9 that Consultant has to provide a list mentioning the name and INFRACON ID number for the required Key Personnel. Our understanding is that we need to provide a list with Sr. No., Name of Key Personnel, Position, INFRACON ID, which will suffice the requirement considering that Client will refer CVs at INFRACON and the Consultant need not provide any detailed CVs at Eol stage. Please confirm.	Yes
26	Pg. 9 of 18, Annexure -III,item-8	Experience here means experience in the capacity of Independent Consultant/ Independent Engineer/ Authority Engineer/ Project Supervision Consultants	We request you to kindly modify the above criteria as "experience in the capacity of Independent Consultant/ Independent Engineer/ Authority Engineer/ Project Supervision Consultants/ Project Management Consultancy/ Design" as well.	Please see Amendment No-2
27	Page No. 09 of 18 Annexure -III,item-8	Experience here means experience in the capacity of Independent Consultant/ Independent Engineer/ Authority Engineer/ Project Supervision consultants	We request you to please consider experience both for Design/ Supervision.	Please see Amendment No-2

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Sr. No.	Reference section/clause no./ Annexure/items	Reference	Query	Reply
28	Page 10 of 18, Annexure-III	SUBSCRIBED AND SWORN to before me this.....date of , 2017....., at NOTARY PUBLIC	We understand that Subscribed and Sworn by Notary Public is applicable for an affidavit to be executed on the stamp paper. Here the Notary Public is only to attest the signature. We request the client to change the same to "SUBSCRIBED AND ATTESTED...."	Please see Amendment No-2
29	Page-10 of 18, Annexure - III	NOTARY PUBLIC	As per EOI requirements, it is very clear that Bidders need to submit certificates against credentials, INFRACON ID against number of key personnels and CA certificates against turnover. Citing above requirements, we believe that all the information required under form Annexure-III is already supported with certified documents and there is no need to get this form signed by Notary public Please clarify	Please see Amendment No-2
30	Page 13 of 18, Annexure-V	Points allocated for Evaluation Criteria , (5) , "Experience of the firm in DPR/ Feasibility Study cum Preliminary Design Report preparation for Highway projects in Mountainous/Hilly regions during the last 10 years."	The criteria may be modified, "Experience of the firm in DPR/ Feasibility Study cum Preliminary Design Report preparation for Highway projects in Mountainous/Hilly regions /Rolling Terrain during the last 10 years"	As per EOI
31	Page 13 of 18, Annexure-V	Points Allocated for Evaluation Criteria , (7) "Experience of the firm as Independent Consultant/ Independent Engineer/ Authority's Engineer/ Project Supervision Consultants for Highway projects during the last 10 years in Mountainous/Hilly regions.	We request for modification as under "Experience of the firm as Independent Consultant/ Independent Engineer/ Authority's Engineer/ Project Supervision Consultants for Highway projects during the last 10 years in Mountainous/Hilly regions./Rolling Terrain."	As per EOI

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Sr. No.	Reference section/clause no./ Annexure/items	Reference	Query	Reply
32	Page 17 of 18,	Second stage evaluation (to be carried out separately for each consultancy package for which EOI Proposal is submitted and meets the minimum eligibility criteria as per first stage evaluation, (5) "Number....."	We request for modification of clause , "Number of Highway projects of preparation of DPR/ Feasibility Study cum Preliminary Design Report of 2*-laning in Mountainous/Hilly regions / Rolling Terrain during the last 10 years of minimum 25% of Project Length*** (For Sole applicant or both the JV partners combined together). "	As per EOI
33	As per Page No. 17 of RFP	2.Second Stage Evaluation Table Point at S. No. 3.2 It is mentioned as:- Number of Key Personnel having experience more than 10 years a) Minimum 10 Personnel b) 0.5 marks for every additional 5 key personnel	In this regard we request you to please clarify whether the key personnel mentioned at S. No. 3.1 i.e. Key Personnel having 5 to 10 years experience would be considered in this criteria or separate key personnel are required for this.	Please refer reply S. No. 23 above.
34	As per Page No. 17 of RFP	2. Second Stage Evaluation Table Point at S. No. 3.3 It is mentioned as:- Number of Key Personnel having minimum 1 year experience in WB/ADB/JICA Projects a) Minimum 5 Personnel b) 0.1 marks for every additional key personnel	Similarly as above the consultant seeks clarification whether key personnel under these criteria would be considered for S. No. 3.1 and 3.2 or not. Kindly clarify the same.	Yes, key personnel Under 3.1 and 3.2 shall also be considered, if they fullfill this criteria.

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35	As per Page No. 17 of RFP	2. Second Stage Evaluation Table Point at S. No. 4.0 It is mentioned as:- a) Experience (during last 10 years) of preparation of DPR/Feasibility Study cum Preliminary Design Report of 2* laning projects (For Sole applicant or both the JV partners combined together)	In this regard kindly clarify for what does the word 'combined' stands for.	Please refer page 16 of 18 of EOI.
36	As per Page No. 17 of RFP	2. Second Stage Evaluation Table Point at S. No. 4.0 It is mentioned as:- No. of key Personnel (employed with the firm for at least 01 year) for sole applicant or both the JV Partners combined together	Kindly consider the Key Personnel of associate firm as well.	As per EOI
37	Second Stage Evaluation Table, S. No. 3, Pg. 17 of 18	Number of Key Personnel (employed with the firm for atleast 1 year) for sole applicant or both the JV partners combined together.	We request you to kindly consider the Strength of Key Personnel of Associate firm as well in the Evaluation.	As per EOI
38	Second Stage Evaluation Table, S. No. 3.2, Pg. 17 of 18	Number of Key Personnel having experience more than 10 years a) Min. 10 Personnel b) 0.5 marks for every additional 5 key personnel	We request you to please clarify whether the key personnel mentioned at S. No. 3.1 i.e. Key Personnel having 5 to 10 years experience would be considered in this criteria or separate key personnel are required for this.	Please refer to reply in S. No. 23 above.
39	Second Stage Evaluation Table, S. No. 3.3, Pg. 17 of 18	Number of Key Personnel having minimum 1 year experience in WB/ADB/JICA Projects a) Minimum 5 Personnel b) 0.1 marks for every additional key personnel	Similarly, as above the consultant seeks clarification whether key personnel under these criteria would be considered for S. No. 3.1 and 3.2 or not. Kindly clarify the same.	Please refer to reply in S. No. 34 above.

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40	Page 17 of 18, Annexure-VI	Secoad stage evaluation (to be carried out separately for each consultancy package for which EOI Proposal is submitted and meets the minimum eligibility criteria as per first stage evaluation Second stage evaluation (to be carried out separately for each consultancy package for which EOI Proposal is submitted and meets the minimum eligibility criteria as per first stage evaluation, " Number of Key personnel10 marks ."	The proposal is related to short listing of firm. Some of the required key personnel is likely to be outsourced in subsequent stage. We request that evaluation of key personnel for qualification and experience shall only be done at the bidding stage, as there is no binding that these in-house key personnel shall actually be deployed in the second stage. We understand that the information desired in Annexure-III, S.No.-8, is not relevant for short listing of consulatant	As per EOI
41	Page 18 of 18	Second stage evaluation (to be carried out separately for each consultancy package for which EOI Proposal is submitted and meets the minimum eligibilty criteria as per first stage evaluation, (7),"Number of Highway projects of Project Supervision/Independent Consultant/Independent Engineer/Authority's Engineer of 2*-laning in Mountainous/ Hilly regions during the last 10 years of minimum 25 % of Project Length***	We request for modification of clause , "Number of Highway projects of Project Supervision/ Independent Consultant/Independent Engineer/ Authority's Engineer of 2*- laning in Mountainous/ Hilly regions/ Rolling Terrain during the last 10 years of minimum 25% of Project Length***	As per EOI proposal.

(3) 25.10.2017